



ANREV WEBINAR
THURSDAY 16 NOVEMBER 2017

What do you need to know about green leasing

ANREV is pleased to invite you to join a webinar session on 16 November 2017 (Thursday).

Many corporate tenants have heard about green leases, and almost as many might wonder whether they should consider one. The answer, for a variety of reasons, is an overwhelming "Yes!" It is a real-estate opportunity that truly benefits everyone: tenants, landlords and not least, the environment.

A green lease is an arrangement that can offer substantial benefits — both quantitative and qualitative — to both tenants and building owners/landlords by:

- Improving environmental performance of the leased space by securing a few critical commitments on the part of both the landlord and the tenant;
- Aligning financial incentives so that both parties benefit from adopting green measures; and
- Improving environmental data reporting transparency to enable tenants and landlords to measure success against agreed-upon goals.

The presenter Claire Hashman, Legal Counsel of Dexu will cover:

1. What does the term mean green leasing anyway?
2. The BBP Leasing Standard, the latest in green leasing and how it works
3. What is its relevance to fund managers and investors?
4. Green leasing made easy, how can you get one?

Details:

Date : Thursday 16 November 2017
Time : 14:00 – 14:45 (HK time GMT +8)
RSVP : Please email to sylvia.leung@anrev.org

Presenters bio follows:



Claire Hashman
Legal Counsel
Dexus

Claire Hashman is Legal Counsel at Dexus, one of Australia's leading property groups with over \$24 billion of assets under management.

Claire has over ten years' experience working in the legal and commercial property sectors and has had a particular focus on sustainability and energy related issues relevant to the built environment throughout her career. She has been involved with the Better Buildings Partnership since 2011 and is currently the Co-chair of the BBP's Tenant and Communities Working Group.